

MD ANALYSIS

CA 3 January Analysis

GAT Constitutional Area 3 Leader: Open

July 2020 to January 2021 (7 months) Results

CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
New Clubs	64	52	60	71	196
Charter Members	1977	1481	1843	1956	5047
New Members	5977	4226	4421	4867	8696
Drops	10825	12480	11524	10680	8588
Net Growth	-2122	-6089	-4683	-3081	5933

January (Only Results)

CA 3	Jan-18	Jan-19	Jan-20	Jan-21
New Clubs	15	7	12	12
Charter Members	435	201	408	332
New Members	477	429	465	181
Drops	1352	953	870	646
Net Growth	-316	-256	143	-58

Statement for 3rd Quarter Results(previous 3 years)

CA 3	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
New Clubs	36	31	24
Charter Members	1054	847	726
New Members	1665	1490	1348
Drops	2942	2535	2272
Net Growth	209	84	146

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
NA	Undistricted	New Clubs	0	0	0	0	11
		Charter Members	0	0	1	0	309
		New Members	0	12	10	11	48
		Drops	0	41	13	89	10
		Net Growth	0	-29	1	-78	404
R	Dominican Republic	New Clubs	0	0	2	0	0
		Charter Members	0	9	64	0	0
		New Members	0	117	131	0	0
		Drops	0	562	309	0	0
		Net Growth	0	-431	-95	0	0
B	Mexico	New Clubs	17	18	11	16	27
		Charter Members	483	457	295	342	529
		New Members	809	569	592	691	842
		Drops	1368	2077	1825	1502	1390
		Net Growth	-32	-928	-836	-319	78
D	Various	New Clubs	5	3	9	0	0
		Charter Members	202	77	261	0	0
		New Members	474	329	398	0	0
		Drops	669	801	905	0	0
		Net Growth	69	-355	-213	0	0
63	Various	New Clubs	0	0	1	0	0
		Charter Members	0	0	23	0	0
		New Members	0	24	17	0	0
		Drops	0	26	42	0	0
		Net Growth	0	1	-2	0	0
Total		New Clubs	22	21	23	16	38
		Charter Members	685	543	644	342	838
		New Members	1283	1051	1148	702	890
		Drops	2037	3507	3094	1591	1400
		Net Growth	37	-1742	-1145	-397	482

January (Only) Results

MD	GMT Area	CA 3	Jan-18	Jan-19	Jan-20	Jan-21
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	7	0	1	2
		Drops	1	2	36	5
		Net Growth	6	-2	-35	-1
R	Dominican Republic	New Clubs	0	1	0	0
		Charter Members	0	26	0	0
		New Members	31	16	0	0
		Drops	51	44	0	0
		Net Growth	-20	1	0	0
B	Mexico	New Clubs	6	1	1	1
		Charter Members	154	30	34	14
		New Members	95	82	121	28
		Drops	268	138	117	85
		Net Growth	-5	-14	54	-25
D	Various	New Clubs	0	0	0	0
		Charter Members	2	17	0	0
		New Members	42	42	0	0
		Drops	130	87	0	0
		Net Growth	-77	-22	0	0
63	Various	New Clubs	0	1	0	0
		Charter Members	0	23	0	0
		New Members	5	2	0	0
		Drops	2	5	0	0
		Net Growth	3	20	0	0
Total		New Clubs	6	3	1	1
		Charter Members	156	96	34	14
		New Members	180	142	122	30
		Drops	452	276	153	90
		Net Growth	-93	-17	19	-26

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
NA	Undistricted	New Clubs	0	1	0
		Charter Members	0	22	0
		New Members	18	2	5
		Drops	1	4	37
		Net Growth	18	20	-32
R	Dominican Republic	New Clubs	0	2	0
		Charter Members	0	69	0
		New Members	63	26	0
		Drops	69	84	0
		Net Growth	29	16	0
B	Mexico	New Clubs	11	6	4
		Charter Members	299	156	94
		New Members	266	220	301
		Drops	475	306	287
		Net Growth	194	110	155
D	Various	New Clubs	3	1	0
		Charter Members	80	54	0
		New Members	170	163	0
		Drops	194	168	0
		Net Growth	74	71	0
63	Various	New Clubs	0	2	0
		Charter Members	0	46	0
		New Members	9	31	0
		Drops	7	17	0
		Net Growth	2	60	0
Total		New Clubs	14	12	4
		Charter Members	379	347	94
		New Members	526	442	306
		Drops	746	579	324
		Net Growth	317	277	123

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
R	Dominican Republic	New Clubs	0	0	0	2	22
		Charter Members	0	0	0	99	402
		New Members	0	0	0	145	359
		Drops	0	0	0	400	322
		Net Growth	0	0	0	-132	454
F	Colombia	New Clubs	0	3	3	0	0
		Charter Members	27	88	84	0	0
		New Members	311	79	93	0	0
		Drops	479	837	624	0	0
		Net Growth	-97	-641	-417	0	0
H	Peru	New Clubs	8	0	0	0	0
		Charter Members	205	0	0	0	0
		New Members	678	0	0	0	0
		Drops	1001	0	0	0	0
		Net Growth	-61	0	0	0	0
G	Ecuador	New Clubs	2	0	2	0	0
		Charter Members	71	18	79	0	0
		New Members	215	120	196	0	0
		Drops	599	479	295	0	0
		Net Growth	-255	-286	-5	0	0
D	Various	New Clubs	0	0	0	10	25
		Charter Members	0	0	0	355	776
		New Members	0	0	0	502	1056
		Drops	0	0	0	771	771
		Net Growth	0	0	0	136	1105
E	Aruba Neth Antilles Peru	New Clubs	14	1	2	7	11
		Charter Members	358	40	89	191	263
		New Members	349	281	374	485	466
		Drops	636	606	598	310	309
		Net Growth	113	-265	-118	395	449
Total		New Clubs	24	4	7	19	58
		Charter Members	661	146	252	645	1441
		New Members	1553	480	663	1132	1881
		Drops	2715	1922	1517	1481	1402
		Net Growth	-300	-1192	-540	399	2008

January (Only) Results

MD	GMT Area	CA 3	Jan-18	Jan-19	Jan-20	Jan-21
R	Dominican Republic	New Clubs	0	0	0	0
		Charter Members	0	0	46	22
		New Members	0	0	24	2
		Drops	0	0	18	27
		Net Growth	0	0	67	-3
F	Colombia	New Clubs	2	0	0	0
		Charter Members	67	1	0	0
		New Members	9	8	0	0
		Drops	113	31	0	0
		Net Growth	-26	-6	0	0
G	Ecuador	New Clubs	0	1	0	0
		Charter Members	1	30	0	0
		New Members	17	51	0	0
		Drops	47	31	0	0
		Net Growth	12	50	0	0
D	Various	New Clubs	0	0	3	2
		Charter Members	0	0	127	54
		New Members	0	0	56	23
		Drops	0	0	69	69
		Net Growth	0	0	126	16
E	Aruba Neth Antilles Peru	New Clubs	1	0	3	3
		Charter Members	21	0	63	65
		New Members	16	10	23	6
		Drops	47	20	8	34
		Net Growth	-9	-9	79	37
Total		New Clubs	3	1	6	5
		Charter Members	89	31	236	141
		New Members	42	69	103	31
		Drops	207	82	95	130
		Net Growth	-23	35	272	50

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
R	Dominican Republic	New Clubs	0	0	0
		Charter Members	0	0	47
		New Members	0	0	36
		Drops	0	0	33
		Net Growth	0	0	96
F	Colombia	New Clubs	2	0	0
		Charter Members	97	3	0
		New Members	53	60	0
		Drops	175	87	0
		Net Growth	34	33	0
G	Ecuador	New Clubs	1	1	0
		Charter Members	21	41	0
		New Members	43	85	0
		Drops	94	87	0
		Net Growth	13	42	0
D	Various	New Clubs	0	0	6
		Charter Members	0	0	212
		New Members	0	0	137
		Drops	0	0	171
		Net Growth	0	0	202
E	Aruba Neth Antilles Peru	New Clubs	5	4	4
		Charter Members	120	85	83
		New Members	108	38	70
		Drops	74	61	22
		Net Growth	157	66	138
Total		New Clubs	8	5	10
		Charter Members	238	129	342
		New Members	204	183	243
		Drops	343	235	226
		Net Growth	204	141	436

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
F	Colombia	New Clubs	0	0	0	0	9
		Charter Members	0	0	0	2	203
		New Members	0	0	0	119	342
		Drops	0	0	0	344	263
		Net Growth	0	0	0	-190	337
H	Peru	New Clubs	0	0	0	12	0
		Charter Members	0	0	0	304	0
		New Members	0	0	0	492	0
		Drops	0	0	0	929	0
		Net Growth	0	0	0	-75	0
G	Ecuador	New Clubs	0	0	0	0	8
		Charter Members	0	0	0	16	296
		New Members	0	0	0	177	232
		Drops	0	0	0	358	175
		Net Growth	0	0	0	-137	374
T	Chile	New Clubs	0	0	0	0	4
		Charter Members	0	0	0	0	93
		New Members	0	0	0	0	360
		Drops	0	0	0	0	208
		Net Growth	0	0	0	0	280
LA	Brazil	New Clubs	0	2	3	0	0
		Charter Members	41	62	134	0	0
		New Members	327	287	241	0	0
		Drops	850	930	954	0	0
		Net Growth	-353	-531	-518	0	0
LB	Brazil	New Clubs	0	2	1	0	0
		Charter Members	28	62	32	0	0
		New Members	295	229	218	0	0
		Drops	597	520	547	0	0
		Net Growth	-227	-207	-267	0	0
LC	Brazil	New Clubs	2	0	0	0	0
		Charter Members	77	0	0	0	0
		New Members	684	0	0	0	0
		Drops	1199	0	0	0	0
		Net Growth	-353	0	0	0	0
LD	Brazil	New Clubs	2	0	0	0	0
		Charter Members	69	0	0	0	0
		New Members	607	0	0	0	0
		Drops	1131	0	0	0	0
		Net Growth	-410	0	0	0	0
Total		New Clubs	4	4	4	12	21
		Charter Members	215	124	166	322	592
		New Members	1913	516	459	788	934
		Drops	3777	1450	1501	1631	646
		Net Growth	-1343	-738	-785	-402	991

January (Only) Results

MD	GMT Area	CA 3	Jan-18	Jan-19	Jan-20	Jan-21
F	Colombia	New Clubs	0	0	0	1
		Charter Members	0	0	0	21
		New Members	0	0	13	9
		Drops	0	0	36	12
		Net Growth	0	0	-14	26
H	Peru	New Clubs	0	0	2	0
		Charter Members	0	0	46	0
		New Members	0	0	35	0
		Drops	0	0	116	0
		Net Growth	0	0	-29	0
G	Ecuador	New Clubs	0	0	0	0
		Charter Members	0	0	4	0
		New Members	0	0	17	11
		Drops	0	0	60	9
		Net Growth	0	0	-18	3
T	Chile	New Clubs	0	0	0	1
		Charter Members	0	0	0	26
		New Members	0	0	0	15
		Drops	0	0	0	18
		Net Growth	0	0	0	34
LA	Brazil	New Clubs	1	0	0	0
		Charter Members	24	0	0	0
		New Members	18	8	0	0
		Drops	69	78	0	0
		Net Growth	-6	-55	0	0
LB	Brazil	New Clubs	1	0	0	0
		Charter Members	31	1	0	0
		New Members	23	26	0	0
		Drops	47	67	0	0
		Net Growth	7	-40	0	0
Total		New Clubs	2	0	2	2
		Charter Members	55	1	50	47
		New Members	41	34	65	35
		Drops	116	145	212	39
		Net Growth	1	-95	-61	63

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
F	Colombia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	25
		Drops	0	0	63
		Net Growth	0	0	-22
H	Peru	New Clubs	0	0	4
		Charter Members	0	0	97
		New Members	0	0	129
		Drops	0	0	181
		Net Growth	0	0	73
G	Ecuador	New Clubs	0	0	0
		Charter Members	0	0	7
		New Members	0	0	26
		Drops	0	0	90
		Net Growth	0	0	-3
LA	Brazil	New Clubs	2	2	0
		Charter Members	69	49	0
		New Members	120	73	0
		Drops	196	196	0
		Net Growth	29	-19	0
LB	Brazil	New Clubs	1	0	0
		Charter Members	31	3	0
		New Members	71	65	0
		Drops	146	146	0
		Net Growth	-39	-68	0
Total		New Clubs	3	2	4
		Charter Members	100	52	104
		New Members	191	138	180
		Drops	342	342	334
		Net Growth	-10	-87	48

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
J	Uruguay	New Clubs	0	0	0	0	0
		Charter Members	6	0	0	0	0
		New Members	76	0	0	0	0
		Drops	213	0	0	0	0
		Net Growth	-117	0	0	0	0
H	Peru	New Clubs	0	0	0	0	21
		Charter Members	0	0	0	0	587
		New Members	0	0	0	0	1032
		Drops	0	0	0	0	823
		Net Growth	0	0	0	0	915
S	Bolivia	New Clubs	0	0	0	0	0
		Charter Members	7	0	0	0	0
		New Members	125	0	0	0	0
		Drops	248	0	0	0	0
		Net Growth	-97	0	0	0	0
O	Argentina	New Clubs	6	0	0	1	6
		Charter Members	150	0	0	23	178
		New Members	271	0	0	197	598
		Drops	473	0	0	746	508
		Net Growth	-38	0	0	-479	296
T	Chile	New Clubs	3	0	0	2	0
		Charter Members	67	0	0	39	0
		New Members	181	0	0	118	0
		Drops	283	0	0	320	0
		Net Growth	-3	0	0	-152	0
M	Paraguay	New Clubs	1	0	0	0	0
		Charter Members	36	0	0	0	0
		New Members	180	0	0	0	0
		Drops	267	0	0	0	0
		Net Growth	-47	0	0	0	0
LC	Brazil	New Clubs	0	5	2	0	0
		Charter Members	0	143	53	0	0
		New Members	0	548	435	0	0
		Drops	0	1236	1303	0	0
		Net Growth	0	-473	-744	0	0
LD	Brazil	New Clubs	0	1	3	0	0
		Charter Members	0	62	97	0	0
		New Members	0	490	575	0	0
		Drops	0	1248	1200	0	0
		Net Growth	0	-634	-484	0	0
Total		New Clubs	10	6	5	3	27
		Charter Members	266	205	150	62	765
		New Members	833	1038	1010	315	1630
		Drops	1484	2484	2503	1066	1331
		Net Growth	-302	-1107	-1228	-631	1211

January (Only) Results

MD	GMT Area	CA 3	Jan-18	Jan-19	Jan-20	Jan-21
H	Peru	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	0	22
		Drops	0	0	0	40
		Net Growth	0	0	0	-7
O	Argentina	New Clubs	0	0	0	2
		Charter Members	0	0	0	47
		New Members	0	0	26	4
		Drops	0	0	46	66
		Net Growth	0	0	-14	-14
T	Chile	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	0	11	0
		Drops	0	0	24	0
		Net Growth	0	0	-11	0
LC	Brazil	New Clubs	2	0	0	0
		Charter Members	66	1	0	0
		New Members	57	30	0	0
		Drops	117	106	0	0
		Net Growth	8	-71	0	0
LD	Brazil	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	17	31	0	0
		Drops	74	83	0	0
		Net Growth	-56	-50	0	0
Total		New Clubs	2	0	0	2
		Charter Members	67	1	1	48
		New Members	74	61	37	26
		Drops	191	189	70	106
		Net Growth	-48	-121	-25	-21

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
O	Argentina	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	48
		Drops	0	0	153
		Net Growth	0	0	-98
T	Chile	New Clubs	0	0	0
		Charter Members	0	0	4
		New Members	0	0	35
		Drops	0	0	57
		Net Growth	0	0	-17
LC	Brazil	New Clubs	3	1	0
		Charter Members	97	38	0
		New Members	191	233	0
		Drops	367	394	0
		Net Growth	-58	-97	0
LD	Brazil	New Clubs	0	0	0
		Charter Members	6	2	0
		New Members	144	200	0
		Drops	360	318	0
		Net Growth	-173	-101	0
Total		New Clubs	3	1	0
		Charter Members	103	40	4
		New Members	335	433	83
		Drops	727	712	210
		Net Growth	-231	-198	-115

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	9	0	0	0	0
		New Members	22	0	0	0	0
		Drops	55	0	0	0	0
		Net Growth	-10	0	0	0	0
R	Dominican Republic	New Clubs	4	0	0	0	0
		Charter Members	137	0	0	0	0
		New Members	167	0	0	0	0
		Drops	313	0	0	0	0
		Net Growth	10	0	0	0	0
J	Uruguay	New Clubs	0	0	0	1	2
		Charter Members	0	0	0	33	38
		New Members	0	0	0	90	221
		Drops	0	0	0	260	216
		Net Growth	0	0	0	-118	61
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0	0
		Charter Members	2	0	0	0	0
		New Members	188	0	0	0	0
		Drops	396	0	0	0	0
		Net Growth	-189	0	0	0	0
H	Peru	New Clubs	0	7	11	0	0
		Charter Members	0	203	301	0	0
		New Members	0	392	399	0	0
		Drops	0	1353	922	0	0
		Net Growth	0	-679	-167	0	0
S	Bolivia	New Clubs	0	3	1	2	14
		Charter Members	0	86	99	42	338
		New Members	0	124	94	51	378
		Drops	0	260	289	325	264
		Net Growth	0	-38	-74	-195	477
M	Paraguay	New Clubs	0	1	3	6	15
		Charter Members	0	36	80	177	408
		New Members	0	124	152	200	430
		Drops	0	294	440	491	382
		Net Growth	0	-125	-180	-84	508
63	Various	New Clubs	0	0	0	0	0
		Charter Members	2	0	0	0	0
		New Members	18	0	0	0	0
		Drops	48	0	0	0	0
		Net Growth	-25	0	0	0	0
Total		New Clubs	4	11	15	9	31
		Charter Members	150	325	480	252	784
		New Members	395	640	645	341	1029
		Drops	812	1907	1651	1076	862
		Net Growth	-214	-842	-421	-397	1046

January (Only) Results

MD	GMT Area	CA 3	Jan-18	Jan-19	Jan-20	Jan-21
J	Uruguay	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	5	6
		Drops	0	0	14	8
		Net Growth	0	0	-9	2
H	Peru	New Clubs	0	2	0	0
		Charter Members	18	51	0	0
		New Members	54	66	0	0
		Drops	177	71	0	0
		Net Growth	-89	49	0	0
S	Bolivia	New Clubs	1	0	0	1
		Charter Members	22	0	4	29
		New Members	21	6	4	3
		Drops	70	55	36	17
		Net Growth	-23	-47	-27	17
M	Paraguay	New Clubs	0	1	2	0
		Charter Members	2	21	56	1
		New Members	21	4	12	6
		Drops	53	58	21	12
		Net Growth	-28	-33	65	-4
Total		New Clubs	1	3	2	1
		Charter Members	42	72	60	31
		New Members	96	76	21	15
		Drops	300	184	71	37
		Net Growth	-140	-31	29	15

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
J	Uruguay	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	31
		Drops	0	0	53
		Net Growth	0	0	-17
H	Peru	New Clubs	1	5	0
		Charter Members	62	131	0
		New Members	132	142	0
		Drops	336	210	0
		Net Growth	-93	83	0
S	Bolivia	New Clubs	3	1	2
		Charter Members	68	20	49
		New Members	67	20	19
		Drops	101	76	73
		Net Growth	41	-32	2
M	Paraguay	New Clubs	1	3	2
		Charter Members	30	83	57
		New Members	56	15	32
		Drops	74	91	39
		Net Growth	16	9	74
Total		New Clubs	5	9	4
		Charter Members	160	234	106
		New Members	255	177	82
		Drops	511	377	165
		Net Growth	-36	60	59

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021
J	Uruguay	New Clubs	0	2	0	0
		Charter Members	2	51	0	0
		New Members	95	130	0	0
		Drops	212	199	0	0
		Net Growth	-98	-14	0	0
O	Argentina	New Clubs	5	2	0	0
		Charter Members	116	57	0	0
		New Members	251	193	0	0
		Drops	656	846	0	0
		Net Growth	-266	-576	0	0
T	Chile	New Clubs	1	2	0	0
		Charter Members	20	43	0	0
		New Members	155	173	0	0
		Drops	342	213	0	0
		Net Growth	-104	26	0	0
LA	Brazil	New Clubs	0	0	1	7
		Charter Members	0	0	50	212
		New Members	0	0	268	616
		Drops	0	0	828	589
		Net Growth	0	0	-458	273
LB	Brazil	New Clubs	0	0	1	0
		Charter Members	0	0	24	0
		New Members	0	0	209	0
		Drops	0	0	555	0
		Net Growth	0	0	-290	0
Total		New Clubs	6	6	2	7
		Charter Members	138	151	74	212
		New Members	501	496	477	616
		Drops	1210	1258	1383	589
		Net Growth	-468	-564	-748	273

January (Only) Results

MD	GMT Area	CA 3	Jan-18	Jan-19	Jan-20	Jan-21
J	Uruguay	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	9	0	0
		Drops	8	19	0	0
		Net Growth	-3	-9	0	0
O	Argentina	New Clubs	1	0	0	0
		Charter Members	26	0	0	0
		New Members	17	24	0	0
		Drops	53	37	0	0
		Net Growth	-9	-13	0	0
T	Chile	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	22	14	0	0
		Drops	25	21	0	0
		Net Growth	-1	-5	0	0
LA	Brazil	New Clubs	0	0	0	1
		Charter Members	0	0	6	42
		New Members	0	0	12	11
		Drops	0	0	69	29
		Net Growth	0	0	-30	27
LB	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	0	21	0
		Drops	0	0	51	0
		Net Growth	0	0	-23	0
Total		New Clubs	1	0	0	1
		Charter Members	26	0	7	42
		New Members	44	47	33	11
		Drops	86	77	120	29
		Net Growth	-13	-27	-53	27

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
J	Uruguay	New Clubs	0	1	0
		Charter Members	0	21	0
		New Members	10	31	0
		Drops	34	45	0
		Net Growth	-21	14	0
O	Argentina	New Clubs	3	0	0
		Charter Members	69	0	0
		New Members	85	47	0
		Drops	159	160	0
		Net Growth	-3	-108	0
T	Chile	New Clubs	0	1	0
		Charter Members	5	24	0
		New Members	59	39	0
		Drops	80	85	0
		Net Growth	-11	-15	0
LA	Brazil	New Clubs	0	0	0
		Charter Members	0	0	17
		New Members	0	0	87
		Drops	0	0	215
		Net Growth	0	0	-73
LB	Brazil	New Clubs	0	0	0
		Charter Members	0	0	2
		New Members	0	0	73
		Drops	0	0	201
		Net Growth	0	0	-116
Total		New Clubs	3	2	0
		Charter Members	74	45	19
		New Members	154	117	160
		Drops	273	290	416
		Net Growth	-35	-109	-189

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021
LC	Brazil	New Clubs	5	8
		Charter Members	128	234
		New Members	482	791
		Drops	1105	939
		Net Growth	-400	147
Total		New Clubs	5	8
		Charter Members	128	234
		New Members	482	791
		Drops	1105	939
		Net Growth	-400	147

January (Only) Results

MD	GMT Area	CA 3	Jan-20	Jan-21
LC	Brazil	New Clubs	1	0
		Charter Members	20	6
		New Members	31	10
		Drops	81	83
		Net Growth	-28	-64
Total		New Clubs	1	0
		Charter Members	20	6
		New Members	31	10
		Drops	81	83
		Net Growth	-28	-64

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 3rd Qtr
LC	Brazil	New Clubs	1
		Charter Members	34
		New Members	159
		Drops	302
		Net Growth	-94
Total		New Clubs	1
		Charter Members	34
		New Members	159
		Drops	302
		Net Growth	-94

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021
LD	Brazil	New Clubs	5	2
		Charter Members	131	61
		New Members	619	561
		Drops	1318	964
		Net Growth	-490	-282
Total		New Clubs	5	2
		Charter Members	131	61
		New Members	619	561
		Drops	1318	964
		Net Growth	-490	-282

January (Only) Results

MD	GMT Area	CA 3	Jan-20	Jan-21
LD	Brazil	New Clubs	0	0
		Charter Members	0	0
		New Members	49	12
		Drops	67	87
		Net Growth	-13	-72
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	49	12
		Drops	67	87
		Net Growth	-13	-72

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 3rd Qtr
LD	Brazil	New Clubs	1
		Charter Members	23
		New Members	126
		Drops	291
		Net Growth	-128
Total		New Clubs	1
		Charter Members	23
		New Members	126
		Drops	291
		Net Growth	-128

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021
63	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	11	17
		Drops	29	24
		Net Growth	-15	-5
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	11	17
		Drops	29	24
		Net Growth	-15	-5

January (Only) Results

MD	GMT Area	CA 3	Jan-20	Jan-21
63	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	4	0
		Drops	1	1
		Net Growth	3	-1
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	4	0
		Drops	1	1
		Net Growth	3	-1

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 3rd Qtr
63	Various	New Clubs	0
		Charter Members	0
		New Members	9
		Drops	4
		Net Growth	6
Total		New Clubs	0
		Charter Members	0
		New Members	9
		Drops	4
		Net Growth	6

MD Wise Analysis

MD	GMT Area	CA 3	2020-2021
LB	Brazil	New Clubs	4
		Charter Members	120
		New Members	347
		Drops	431
		Net Growth	62
Total		New Clubs	4
		Charter Members	120
		New Members	347
		Drops	431
		Net Growth	62

